



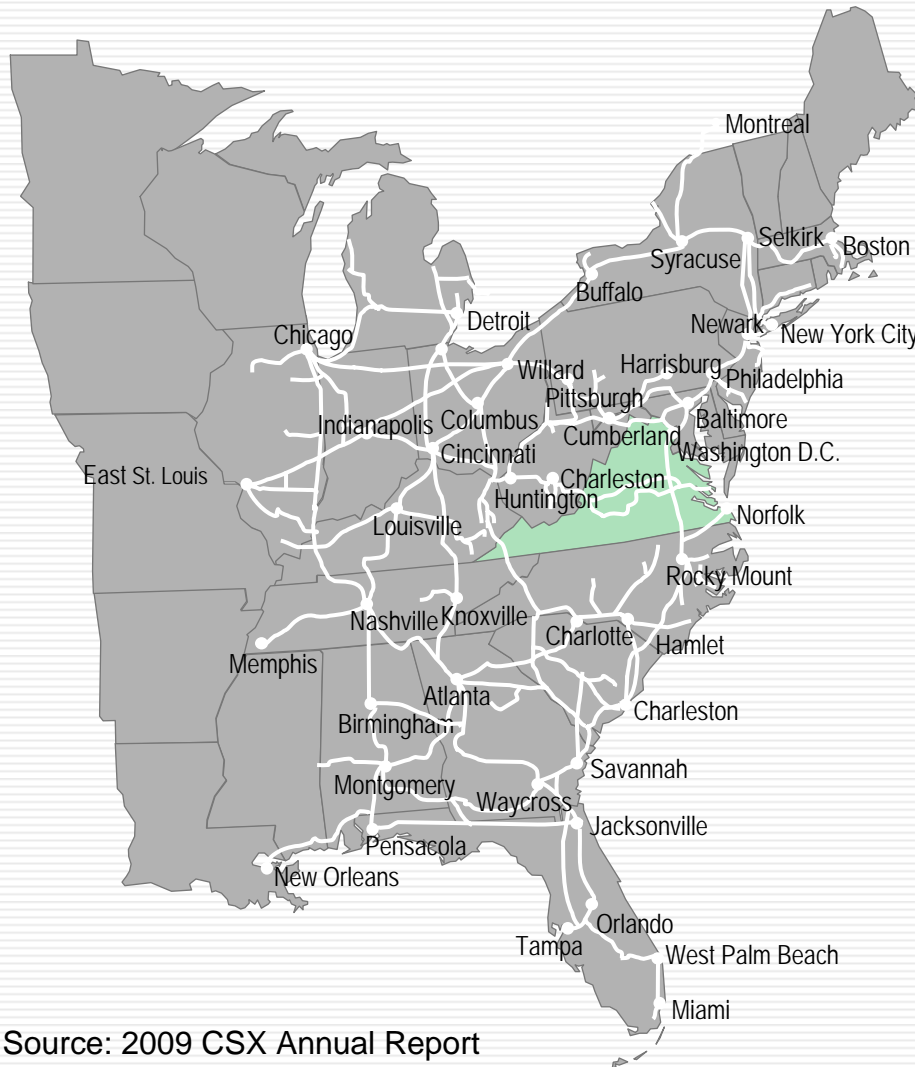
# CSX Transportation Overview

Virginia Governor's Conference on Energy

October 13, 2010



# CSX Overview

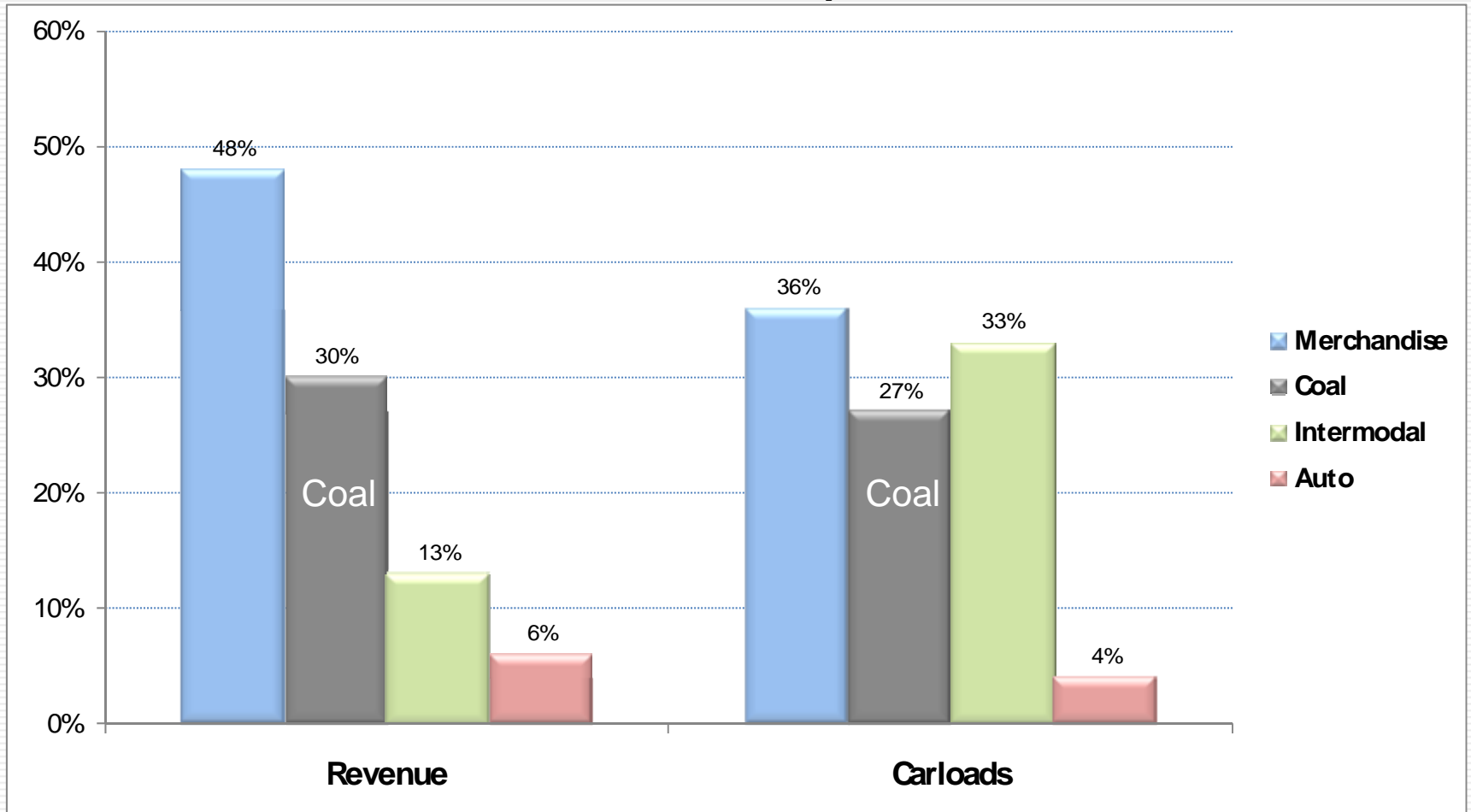


- Operates in 23 states, the District of Columbia and two Canadian provinces
- 21,000-mile rail network
- 36 major classification yards and terminals
- 30,000 employees
- 4,000 locomotives
- 84,000 freight cars
- Predecessor presence in Virginia since 1830
- Virginia is central to the CSX distribution network

Source: 2009 CSX Annual Report

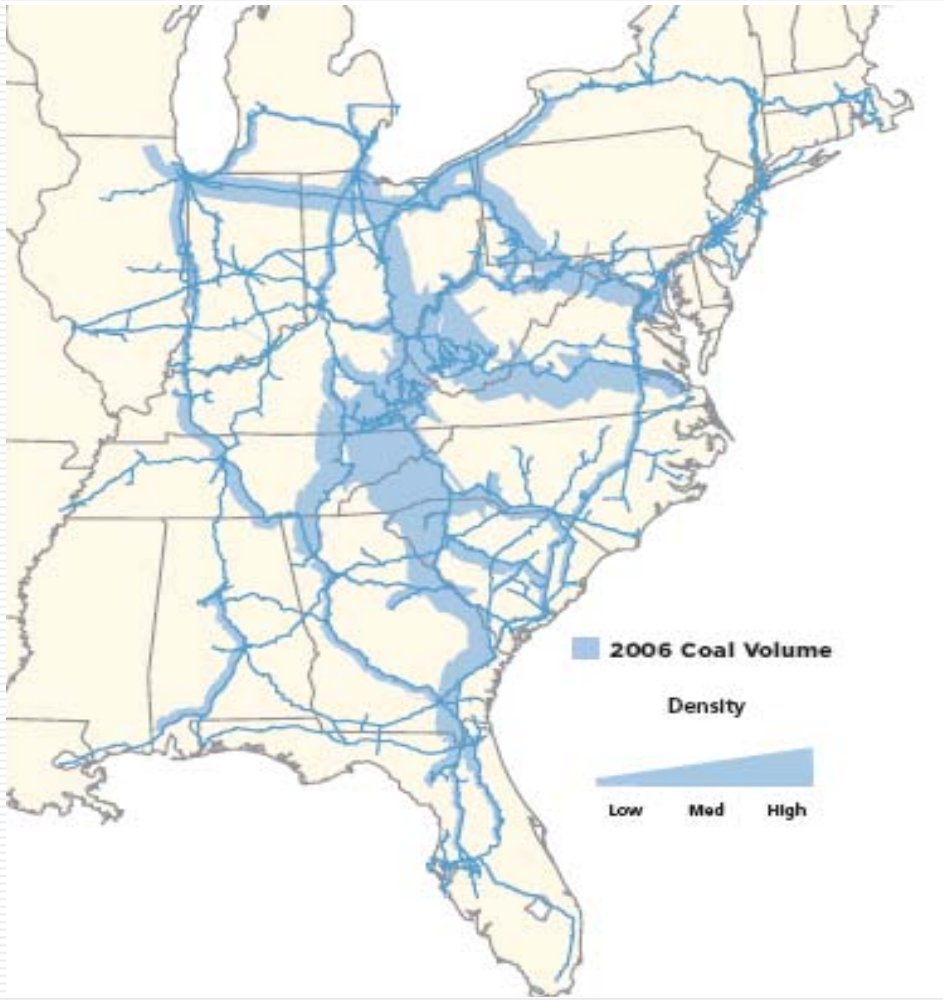
# Coal is a Significant Part of our Rail Business

## Percent of CSX Surface Transportation Business



Source: CSX 2009 Annual Report

# The CSX Coal Network

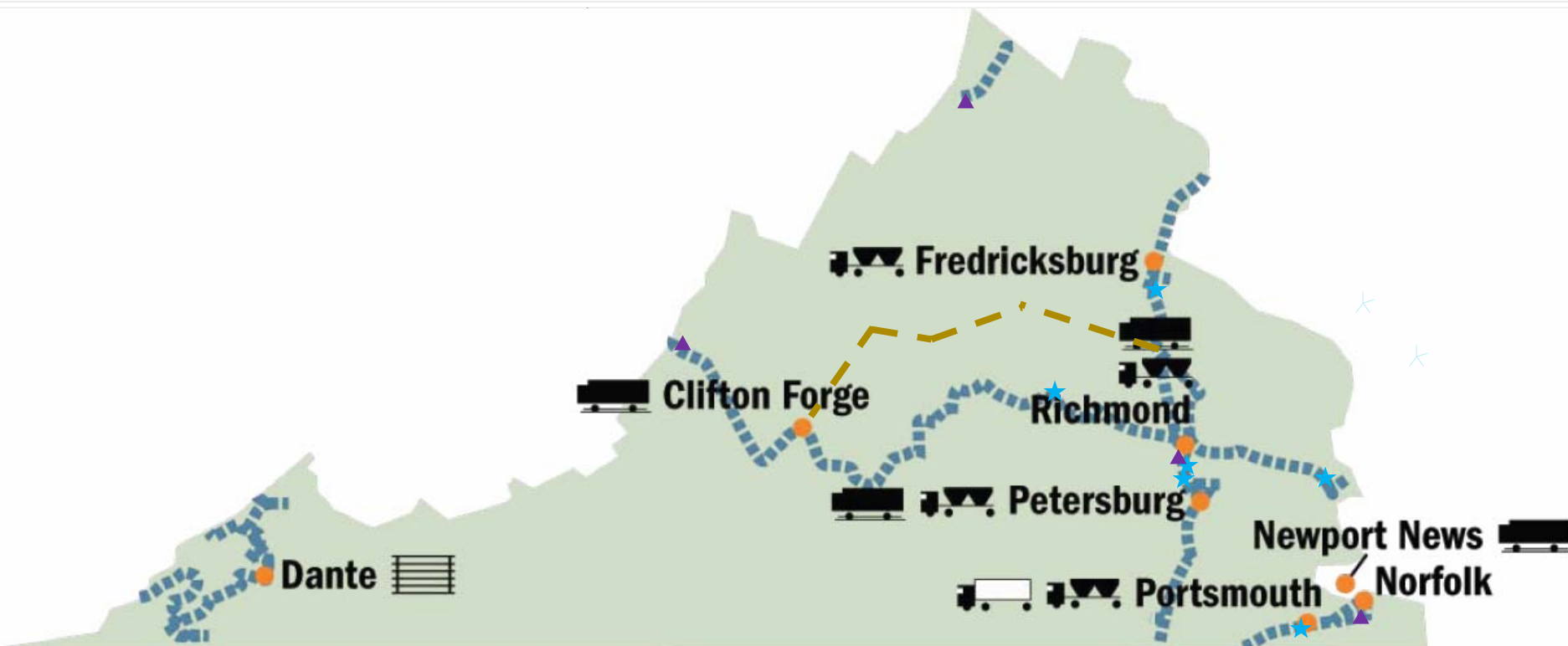


## CSX Coal by the Numbers:

- Over 4.6 billion tons of coal reserves directly served
- Largest number of active coal origins on any railroad
- Over \$1.2 billion estimated coal company investment on CSXT over the past four years
- Over 140 mil tons of CSXT originated coal projected this year

# CSX & Virginia Have Enjoyed a Long and Rewarding Partnership

Today CSX Operates more than 1,000 miles of railroad in Virginia



# Virginia is an Important Part of our Coal Business

- In 2009 CSX handled nearly 1,081,000 carloads of freight in Virginia
- CSX delivered over 230,000 cars carrying over 24 million tons of coal to destinations in Virginia
  - 76% Piers
    - Domestic – 24% of Pier traffic
    - Export – 76% of Pier traffic
  - 24% direct to power generation and manufacturing
- Leading coal customers in 2009:

— Dominion Terminal	10.6 MT
— Pier IX Terminal	8.1 MT
— Virginia Elec. Power Co.	4.5 MT
— Cogentrix Energy	0.6 MT
— MeadWestvaco	0.5 MT

# *CSX Provides Jobs and Economic Vitality to VA*

In 2009, CSX provided Virginia:

- 1,100 employees
- Average annual employee compensation over \$60,000
- More than \$75 million in compensation and benefits for current and former employees
- Investment totaling more than \$82 million in our Virginia rail network

